



#10 Law of Connection - *Leaders touch a heart before they ask for a hand.*

The Heart comes first; you must connect on an emotional level.

How do we live the Law of Connection?

1. _____ **with yourself**
Kevin Hall, author of "Aspire" - Four Belief Statements

- I am _____
- I am _____
- I am _____
- I am _____

We have to touch a heart before we ask _____.

The first heart we have to touch is _____.

We cannot lead others to places _____.

Know your giftedness (_____ - God given DNA)

- List your greatest successes
- List your disappointments or setbacks; Find commonality in each list

Know your enthusiasm (_____)

- What are the things you do or would do regardless of pay?
- What makes you laugh, sing and cry?

Live through your giftedness and enthusiasm (_____ - the executed combination of purpose and passion)

True Success is living our _____ with _____ through a
_____!

2. _____ **with openness and sincerity.**

- Choose candor and caring as tools to keep you balanced.

Authenticity is a trait people are looking for.

3. **Know your** _____.

4. _____ **your message.**

5. **Go to where they** _____.

6. _____ **on them, not you.**

7. _____ **in them.**

8. **Offer** _____ **and** _____.

When we offer sincere and genuine hope we touch hearts and when we touch hearts we truly connect.

Lead others to the law when we hear

- *I like my people but I just don't feel like we are on the same page.*
- *I have a few people that are as competent as the rest, but we are always butting heads.*
- *Every time I talk to _____ I get the glazed-over look from them.*

#11 Law of the Inner Circle

The Law of the _____ - *A leader's potential is determined by those closest to him.*

No one ever does anything great _____!

Living the Law of the Inner Circle

Be strategic in creating your inner circle.

Create your inner circle with the following guidelines:

1. Do they have _____ with others?
2. Do they bring a _____ to the table?
3. Do they hold a _____ in your organization?
4. Do they _____ to you and to the organization?
5. Do they _____ other inner circle members?

Always recruit with these traits in mind:

- _____
- _____
- _____

1. Never stop _____ your inner circle.

Everyone around you needs to be on a _____.

If you have an inner circle member who is not improving for the sake of you, your inner circle, and your entire team; make a change.

2.

to be an inner circle member for someone else.

Prepare a lesson outline on:

1. Being _____ to be an inner circle member for a great leader, so that once asked you are ready.
2. Outline _____ this is good for you and how you will follow the five guidelines.
3. Grade yourself on the _____ and _____ of your lesson.

Lead others to the Law of the Inner Circle by listening for the following:

- *I have a good team but there isn't any true sense of ownership.*
- *Why is it that I'm the only one coming up with new ideas?*
- *I feel like all of the weight of this thing is on me!*

Teach your client the Law with this lesson and the following:

1. Make a list of your inner circle or circles.
2. What are you doing to develop them?
3. What are you doing to either be prepared to be in someone else's inner circle or to be a better member if you already are?

#12 Law of _____

The Law of _____ - *Only secure leaders give power to others.*

There are three main _____ to empowerment:

1. _____ for job security
2. _____ to change
3. _____ self worth

Living the Law of Empowerment

1. Find _____ to empower.
2. The main ingredient for empowering is _____.

In the Law of Empowerment; _____ it, _____ it
and _____ it .

If you believe you have the right person to empower, believe in that person!

Belief will allow you to _____ and _____.